 Name: Rama Krishna

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PROFESSIONAL SUMMARY:

I have total 4.1 years of IT Experience with 3.2 years of experience on Salesforce.com (customization and configuration)

* Experience in Salesforce.com setup, creating/modifying Custom Objects, working with Standard objects, fields, page layouts and record types.
* Experience in implementing business validation using Validation rule, Workflows & Approval Process.
* Experience in managing user and security settings using Org wide default, roles and profiles and Sharing rules.
* Creating and modifying Reports and Dashboards.
* Experience in building Standard Page and Custom Screen and navigation using Page Layout and Visual Force Page.
* Design and develop Custom business logic using Apex triggers and classes.
* Written SOQL and SOSL queries in Apex.
* Experience in Data Import Wizard and Apex Data loader for data migration.
* Experience in writing Test methods for unit testing and deployment.
* Experience on deployment by using change sets, Eclipse, workbench and ANT tool.
* Having knowledge on REST API and SOAP API.
* Having experience in NCINO application
* Having PD1 certification

EDUCATIONAL QUALIFICATIONS:

* B. Tech from Sri Chundi Ranganayakulu Engineering College.

WORK EXPERIENCE:

* Working as Programmer analyst in Cognizant technology solutions from Jan 2017 to till date.
* Worked As Software Engineer  in Octaware Technologies,Mumbai from Aug 2014 to Jan2017

TCHNICAL SKILLS:

SFDC Technologies : Apex, Visual force.

Languages : C, Java

Frame Work : MVC

Web Technologies : HTML, JavaScript, CSS.

Database : Oracle, SOQL

Search Language : SOSL

Project Details:

Project #1:

Organization:    Cognizant Technologies Solutions

Role               :    Developer

Client           :    KeyBank, USA

Duration : Dec 2017-Till date

Project Description:

KeyBank, the primary subsidiary of KeyCorp, is a [regional bank](https://en.wikipedia.org/wiki/Regional_bank) headquartered in [Cleveland](https://en.wikipedia.org/wiki/Cleveland), [Ohio](https://en.wikipedia.org/wiki/Ohio), and is the only major bank based in Cleveland. KeyBank is on the States. Key’s customer base spans retail, small business, corporate, and investment clients. KeyBank maintains 1,197 [branches](https://en.wikipedia.org/wiki/Branch_(banking)) and 1,572 [ATMs](https://en.wikipedia.org/wiki/Automated_teller_machine), which are in [Alaska](https://en.wikipedia.org/wiki/Alaska), [Colorado](https://en.wikipedia.org/wiki/Colorado), [Connecticut](https://en.wikipedia.org/wiki/Connecticut), [Delaware](https://en.wikipedia.org/wiki/Delaware), [Florida](https://en.wikipedia.org/wiki/Florida), [Idaho](https://en.wikipedia.org/wiki/Idaho), [Indiana](https://en.wikipedia.org/wiki/Indiana), [Maine](https://en.wikipedia.org/wiki/Maine), [Maryland](https://en.wikipedia.org/wiki/Maryland), [Massachusetts](https://en.wikipedia.org/wiki/Massachusetts), [Michigan](https://en.wikipedia.org/wiki/Michigan), [NewJersey](https://en.wikipedia.org/wiki/New_Jersey), [NewYork](https://en.wikipedia.org/wiki/New_York_(state)), [Ohio](https://en.wikipedia.org/wiki/Ohio), [Oregon](https://en.wikipedia.org/wiki/Oregon), [Pennsylvania](https://en.wikipedia.org/wiki/Pennsylvania), [Texas](https://en.wikipedia.org/wiki/Texas), [Utah](https://en.wikipedia.org/wiki/Utah), [Vermont](https://en.wikipedia.org/wiki/Vermont), [Virginia](https://en.wikipedia.org/wiki/Virginia), [Washington, D.C.](https://en.wikipedia.org/wiki/Washington,_D.C.) and [Washington](https://en.wikipedia.org/wiki/Washington_(U.S._state)).[[1]](https://en.wikipedia.org/wiki/KeyBank#cite_note-10K-1) KeyCorp maintains business offices in 31 states.

Responsibilities:

* Responsible for creating Custom Objects and Fields.
* Automated business processes using Workflow & Approval process.
* Implemented business logic using Trigger and Validation rules.
* Involved on managing user and security settings using Org wide default, roles and profiles and sharing rules.
* Built Reports and Dashboards to increase the sales management visibility.
* Insert, update and Delete the data using Apex Data Loader for testing purpose.

Project #2:

Organization:    Cognizant Technologies Solutions

Role               :    Developer

Client           :    BBandT Bank, USA

Duration : Jan 2017-Dec 2017.

Project Description:

The BB&T Corporation (Branch Banking & Trust) is one of the largest financial services holding companies in the U.S.Integrated Referral Management is referral opportunity management system. Manages referrals in salesforce and integrate to other systems like Client Central, Proactive.

IRM application used by around 8000 users to create and track of referrals and opportunities. There are around 12 LOBs. IRM is customized to serve these LOBs business requirements.

Responsibilities:

* Involved in documenting TDD (Technical Design Document) by based on FDD.
* Worked on Apex Classes and Controllers (Standard and Custom and extensions) by based on requirements.
* Developed Various Visual Force pages as per requirements.
* Created Validation Rules and Workflows for performing validations.
* Developed Custom Tabs and Custom Objects.
* Used sandbox for testing and migrated the code to the production instance in installments.
* Used Change Sets for Deployment to deploying the components from Dev to SIT and UAT and Productions
* Involved in fixing the defects raised by testing team during FUT, SIT and UAT.
* Written Test classes before deploying the code to UAT and Production.
* Created Deployment checklist with the components.

Project #3:

Project Name : Schumacher Group

Duration : Sep 2015-Dec 2016

Role : Developer

Description : Schumacher Group is the third largest emergency department staffing and hospital medicine management company in the United States, based in Lafayette, Louisiana. Schumacher Group provides staffing and management solutions to over 150 hospitals in 19 states nationwide. The company currently partners with more than 2,500 physicians and midlevel practitioners, and employs a workforce of over 700 employees. This project was implemented to generate new Leads and maintain the affiliate Hospitals, Physicians and mid-level Practitioners using Salesforce.com CRM Marketing and Sales module.

Responsibilities:

* Responsible for creating Custom Objects and Fields.
* Automated business processes using Workflow & Approval process.
* Implemented business logic using Trigger and Validation rules.
* Involved on managing user and security settings using Org wide default, roles and profiles and sharing rules.
* Built Reports and Dashboards to increase the sales management visibility.
* Insert, update and Delete the data using Apex Data Loader for testing purpose.